# 

- Introducing Zero Sugar offerings to our Flash I.V. platform
- Unique flavors that are grounded in competitive performance
- + 2,290MG OF ELECTROLYTES
- + ZERO SUGAR
- + Zinc + Vitamins B & C for Immune Support



FLASH I.V. TM
HAS ALREADY ACHIEVED A

10 SHARE

OF THE RAPID REHYDRATION
SUB-CATEGORY'

## HIGHLY INCREMENTAL TO THE BODYARMOR TM

with 63% of our buyers
being entirely new and 17%
of consumers coming from increased
consumption<sup>2</sup>

Connects with a YOUNGER, DIVERSE and low-income shopper<sup>3</sup>

### BODYARMOR FLASH I.V.

#### **AVAILABLE**

- + First Ship December 2024
- + Available January 2025

#### **FLAVORS**

+ Lemon Lime

#### **PACKAGES**

+ 20oz

#### **PRICE**

Line priced with FLASH I.V base

#### **CHANNELS** (NATIONAL)

- + Large Store
- + Small Store
- + FSOP

# JANUARY '25



#### LEMONLIME

#1 Gatorlyte Zero flavor growing +520%



### BODYARMOR FLASH I.V.

## TALE OF THE TAPE







|                                      | BODYARMOR<br>Flashi.V. Zero     | ELECTROLIT<br>ZERO        | GATORLYTE<br>ZERO      |
|--------------------------------------|---------------------------------|---------------------------|------------------------|
| Potassium<br>Sodium<br>Chloride      | 720mg<br>530mg<br>880mg         | 350mg<br>490mg<br>1,040MG | 487mg<br>430mg<br>80mg |
| TOTAL BLEND                          | 2,290mg*                        | 210 mg                    | 997 mg                 |
| Immune Support                       | Zinc: 100% DV<br>Vitamins B & C | -                         | _                      |
| No Artificial Flavors                | <b>~</b>                        | <b>/</b>                  | <b>\</b>               |
| No Artificial Sweeteners             | <b>~</b>                        | _                         | <b>~</b>               |
| No Colors From<br>Artificial Sources | <b>✓</b>                        | _                         | _                      |
| Calories                             | 20                              | 0                         | 0                      |
| Sugar                                | <b>0</b> g                      | 0g                        | 0g                     |
|                                      |                                 |                           |                        |

Sources: (1) Nielsen: L4 04/16/24